



VIPole

ENTERPRISE SOFTWARE

Reseller program

Business offer

VIPole Messaging Solutions

On-premise and cloud enterprise software protecting business-critical data every step of the way



- 700 000+ users worldwide
- Clients in the United States, Russia, Europe, India, and Australia
- Cutting edge software with the unmatched list of features and capabilities
- Well-targeted product line
- Flexible and customizable solutions
- Complete safety and compliance with security standards.

VIPole shields corporate communications and data

- Banking and Finance
- Transport companies
- IT industry
- Retail companies
- Consulting
- Healthcare
- Local authorities



93%

Customers recommend VIPole encrypted solutions to business partners

VIPole Enterprise Software

Unified communications

- Instant messaging
- Voice and video calls
- File sharing
- Conferencing
- Calls to landline and mobiles

Productive teamwork

- Task manager
- Organizer
- Planning tools

Safe data storage

- Cloud storage and File manager
- Notes
- Password manager



End-to-end encryption for all workflows

VIPole Reseller Program is a partnership for mutual growth

Enter a new market

Be the first one to represent VIPole in your region or enter a new fast growing market

Increase your income

Perform complex sales with extra modules and complement licenses

Add value to the basic list of offerings

Enable secure communication and improve workflow management for your clients

Join forces with a global player

We are substantially investing in for the longer term success of our business.

Achieve your business goals by partnering with VIPole

Reseller Program is designed for



- Software distributors
- System integrators
- Online software stores
- IT consulting
- Cloud service providers
- Data centers

We offer a flexible and rewarding partner framework for companies and entrepreneurs willing to benefit from VIPole solutions

Terms and conditions

You get:

- **25%** fixed product discount
- **Up to 25%** extra discount depending on performance
- **100%** revenue for deploying and client support
- **Individual discounts** and bonuses

We provide:

- **The opportunity** to gain income on installation, support and promotion
- **Dedicated support** and online education
- **Marketing materials,** artwork and special offers
- **Landing pages** for all our products, easy to promote

Let's collaborate!

The partners we invite are

1. Trusted

Companies, legally registered for 2 years min.

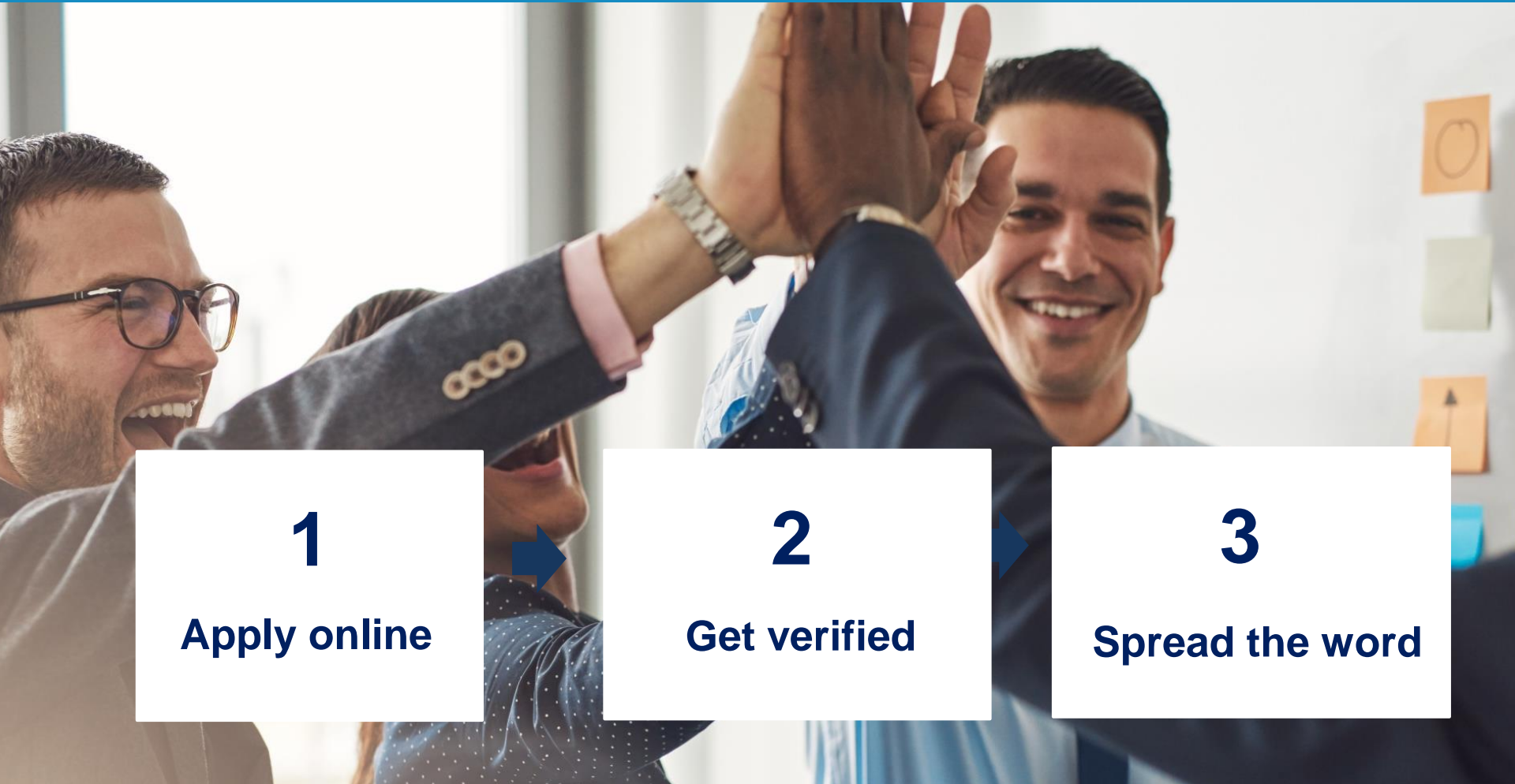
2. Ready for new goals

Commitment to expanding cooperation and competences

3. Teamed up with VIPole

We believe in community inspired teamwork and our partners share these values

Join the partner program



1

Apply online



2

Get verified



3

Spread the word

Drive your business forward with VIPole

Benefits and terms of partnership

Aspiring partners become exclusive representatives and get the best terms

Reseller type	Associate	Expert	Premier	Strategic partner
Partner Discount	25%	35%	40%	50%
Sales plan per quarter	no sales plan	11 000-25 000 USD	25 000 – 50 000 USD	50 000 USD and more
Lead tracking	2 months	3 months	6 months	12 months
Online education, creative marketing materials	✓	✓	✓	✓
Document management	✓	✓	✓	✓
Dedicated personal support		✓	✓	✓
Priority for registering claims			✓	✓
Exclusive representation				✓

Winning on additional services

Increase your income through offering tailored solutions

Activity	Solution promotion	Installation	Client support
Implementation	Compulsory	Optional	Optional
Commission	25-50%	100%	100%
Education, certification, marketing materials	✓	✓	✓
VIPole support	✓	✓	✓



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Any questions?

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